



**HEADQUARTERS
NATO RAPID DEPLOYABLE CORPS GREECE**

PEDION AREOS CAMP
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THESSALONIKI
GREECE



NRDC-GR/SPT/G8/IK/2021 - TT 1817
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Decision of Award 1/2022

SUBJECT: Review Of Data/Financial Proposals Received Concerning the
Travel Agency Services Contract (G8-22-01)

DATE: 17 Dec 2021

REFERENCES: A. NATO Financial Regulation
B. Bi-SC 60-70 Procurement Directive
C. IFB G8-22-01

1. Introduction

a. On 16 11:00 Dec 21 in P&C office the Contracting Officer of NRDC GR HQ reviewed the bids (financial offers) received from Travel agency companies concerning the relative Contract (G8-22-01) and proceed with a Contract Award Decision.

b. Following a market research, an Invitation for Bidding was sent (via e-mail) to the following companies:

- 1/ BUSINESS TRAVEL
- 2/ CARAVEL TRAVEL
- 3/ AEROGRAMMI TRAVEL AGENCY
- 4/ COMMANDER TRAVEL
- 5/ TZIMAS TRAVEL
- 6/ APOSTOLIDIS TOURS
- 7/ REMEMBER TRAVEL AGENCY
- 8/ LOUKIDIS TRAVEL
- 9/ ATHOS HELLAS
- 10/ SPLENDID
- 11/ ZORPIDIS TRAVEL SERVICES
- 12/ COLONIAL TRAVEL
- 13/ VERGINA TRAVEL

- 14/ PHILOXENIA
- 15/ KAPASPORTS TOUR OPERATIONS
- 16/ SISMANIDIS ASTORIA HELLAS
- 17/ HERODOTOUS TOURS
- 18/ DIESEL TRAVEL
- 19/ VARVAGIANNIS TRAVEL
- 20/ GIOTIS TOURS
- 21/ GAGAMANIS ATHANASIOS
- 22/ FILOS
- 23/ SISMANIDIS ALEX.
- 24/ KTEL
- 25/ SIMEONIDIS TOURS
- 26/ PAPADOPOULOS TOURS
- 27/ TOGIAS TRAVEL
- 28/ NORSTAR SA
- 29/ GINIS
- 30/ HERONIA
- 31/ OPEN GREECE

c. Out of all the above stated companies, bid proposals were received from the following:

1/	BUSINESS TRAVEL (GREECE ON THE GO)
2/	AIR MARITIME
3/	ICON TRAVEL STORIES

2. Detailed Evaluation

a. Evaluation Strategy

The evaluation was focused on the information provided by the bidders, keeping in mind the most financially profitable solution for NRDC-GR. Bids were evaluated under the factor of highest score, implementing the evaluation formula, as depicted in Enclosure '4' of Reference C, based on the free flights offered by the contractors.

b. Compliance and Eligibility.

The firms were in compliance with all subject clauses of the IFB and the intended contract and submitted all the legal documents requested in PART I "Bidding Instructions".

c. Price Analysis

The bidding data/proposals received are summarized in ANNEX "A". Firm BUSINESS TRAVEL (GREECE ON THE GO) had the most financially advantageous offer.

3. Award Decision

Regarding the information stated above, the contracting officer awarded the contract on the bid submitted by (GREECE ON THE GO), which has overall proposed the most benefit solution to NRDC-GR.

The undersigned approved the Recommendation Award.

OF-2 (HE N) Ioannis KONTOGIANNIS
NRDC-GR/Chief Contracting

ANNEXES:

A. IFB G8-22-01 Evaluation Form

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Action: G8

Information: DCOS SPT