

**HEADQUARTERS NATO  
RAPID DEPLOYABLE  
CORPS - GREECE**



**PEDION AREOS CAMP, BST 903  
THESSALONIKI, GREECE**  
<http://public.nrdcgr.hrfl.grc.nato.int>

NRDCGR/SPT/J8/AKL/2017  
CPT (HE A) Anastasios LAINAS  
J8/Chief CONTRACTING - CAC Secretary/2685

**Contract Award Committee (CAC) Recommendation of Award**

**SUBJECT:** Evaluation of Data/Financial Proposals Received Concerning the Contract (J8-17-02) for Exercise GORDIAN KNOT 17 (GOKT 17) Grey Cell & the Contract Award Decision.

**DATE:** 10 10:00 May 17

- REFERENCES:**
- A. NATO Financial Regulation
  - B. Bi-SC Directive 60-70 Procurement Directive
  - C. IFB J8-17-01
  - D. NRDCGR/SPT/AKL/2017 “Memorandum Calling CAC”
  - E. CAC Report “ACO Form 14” 10 May 2017.

**1. Introduction**

- a. The Contract Award Committee (CAC) held a meeting on 10 08:00 May 17 in P&C office in order to evaluate the bids (financial offers) submitted from companies concerning the relative Contract (J8-17-02) and proceed with a Contract Award Decision.
- b. Following a market research, an Invitation for Bidding was addressed (via e-mail) to the following companies:

1/	OAKAS LTD
2/	GGR TRAINING LIMITED
3/	CADENCE CONSULTANCY LTD
4/	MSETT
5/	JBCS & ASSOCIATES LIMITED
6/	SCS-LTD
7/	BERDEN AS
8/	COMPREHENSIVE TRAINING SOLUTIONS

- c. Also an official announcement was uploaded to the site of NRDC-GR HQ.

d. From the aforementioned companies, bid proposals finally were received from the below ones:

- 1/ GGR TRAINING LIMITED
- 2/ COMPREHENSIVE TRAINING SOLUTIONS
- 3/ OAKAS LTD

**2. Detailed Evaluation**

Received financial offers are listed at the “ANNEX A” of CAC Report ACO Form 14.

a. Evaluation Strategy

The evaluation was based on the data provided by the bidders, with aim the achievement of most financially profitable solution. Bids were evaluated under the factor of highest overall rating score, implementing the evaluation formula, as depicted in ANNEX ‘A’ of Reference E, based on:

- 1/ Technical compliance with bidding contractual and technical provision.
- 2/ Cost criteria (lowest price tender).

b. Compliance and Eligibility.

The firms were in compliance with all subject clauses of the IFB and the intended contract and submitted all the legal documents requested in PART I “Bidding Instructions”.

c. Price Analysis

The bidding data/proposals received are summarized in ANNEX “A” of the attached reference E. CAC analyzed the above data and company “OAKAS LTD ” had the most financially advantageous offer.

**3. Recommendation**

As was resulted above, it is recommended to award the contract to the company “OAKAS LTD ”, which has overalls proposed the most beneficial solution to NRDC-GR.

**4. CAC Decision**

The CAC unanimously decided to award the contract regarding IFB J8-17-02 to the company “OAKAS LTD”.

The undersigned approved the Recommendation Award.

<b>Contract Awards Committee</b>	<b>Name</b>	<b>Date</b>	<b>Signature</b>
Chairman		10 May 17	
Member		10 May 17	
Technical Member		10 May 17	

For CAC Chairman – DACOS J8

Anastasios LAINAS  
 Captain, HE Army  
 J8/Chief CONTRACTING

**ENCLOSURES:**

1. CAC Report “ACO FORM 14” 10 May 2017

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