

**HEADQUARTERS NATO
RAPID DEPLOYABLE
CORPS - GREECE**



**PEDION AREOS CAMP, BST 903
THESSALONIKI, GREECE**
<http://public.nrdcgr.hrfl.grc.nato.int>

NRDCGR/SPT/J8/AV/2019
Maj (HE A) Andreana Voultsiou
J8/Chief Contracting Officer

Decision of Award 1/2020

TO : Distribution List

SUBJECT : Review of Data/Financial Proposals Received Concerning the Travel Agency Services Contract (G8-20-01)

DATE: 27 10:00 Dec 19

REFERENCES: A. NATO Financial Regulation
B. Bi-SC Directive 60-70 Procurement Directive
C. IFB G8-20-01

1. Introduction

a. On 10 13:30 Dec 19 in P&C office the Contracting Officer of NRDC GR HQ reviewed the bids (financial offers) received from Travel agency companies concerning the relative Contract (G8-20-01) and proceed with a Contract Award Decision.

b. Following a market research, an Invitation for Bidding was sent (via e-mail) to the following companies:

- 1/ BUSINESS TRAVEL
- 2/ CARAVEL TRAVEL
- 3/ AEROGRAMMI TRAVEL AGENCY
- 4/ COMMANDER TRAVEL
- 5/ TZIMAS TRAVEL
- 6/ APOSTOLIDIS TOURS
- 7/ REMEMBER TRAVEL AGENCY
- 8/ LOUKIDIS TRAVEL
- 9/ ATHOS HELLAS
- 10/ SPLENDID
- 11/ ZORPIDIS TRAVEL SERVICES
- 12/ COLONIAL TRAVEL
- 13/ VERGINA TRAVEL
- 14/ PHILOXENIA
- 15/ KAPASPORTS TOUR OPERATIONS
- 16/ SISMANIDIS ASTORIA HELLAS

- 17/ HERODOTOUS TOURS
- 18/ DIESEL TRAVEL
- 19/ VARVAGIANNIS TRAVEL
- 20/ GIOTIS TOURS
- 21/ GAGAMANIS ATHANASIOS
- 22/ FILOS
- 23/ SISMANIDIS ALEX.
- 24/ KTEL
- 25/ SIMEONIDIS TOURS
- 26/ PAPADOPOULOS TOURS
- 27/ TOGIAS TRAVEL
- 28/ NORSTAR SA
- 29/ GINIS
- 30/ HERONIA
- 31/ VERSUS

- c. Also an official announcement was uploaded to the site of NRDC-GR HQ.
- d. Out of all the above stated companies, bid proposals were received from the following:

- 1/ BUSINESS TRAVEL
- 2/ AIR MARITIME
- 3/ KAPASPORTS TOUR OPERATIONS

2. Detailed Evaluation

a. Evaluation Strategy

The evaluation was focused on the information provided by the bidders, keeping in mind the most financially profitable solution for NRDC-GR. Bids were evaluated under the factor of highest score, implementing the evaluation formula, as depicted in Enclosure '4' of Reference C, based on the free flights offered by the contractors.

b. Compliance and Eligibility.

The firms were in compliance with all subject clauses of the IFB and the intended contract and submitted all the legal documents requested in PART I "Bidding Instructions".

c. Price Analysis

The bidding data/proposals received are summarized in ANNEX "A" .Firm "AIR MARITIME" had the most financially advantageous offer.

3. Award Decision

Regarding the information stated above, the contracting officer awarded the contract on the bid submitted by "AIR MARITIME", which has overall proposed the most benefit solution to NRDC-GR.

The undersigned approved the Decision Award.

Andreana VOULTSIUO
Maj (HE A)
J8/Chief Contracting Officer

ANNEXES :

A. IFB G8-20-01 Evaluation Form

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INTERNAL

Action: J8

Information: DCOS SPT